



AVIATION DEPARTMENT - Fort Lauderdale-Hollywood International Airport
320 Terminal Drive, Suite 200 • Fort Lauderdale, Florida 33315 • 954-359-6100

A large, handwritten signature in blue ink, possibly "M. Gale", is enclosed in a blue oval. To the left of the oval, the word "OK" is written in blue ink.

DATE: September 11, 2026

TO: Monica Cepero, County Administrator

FROM: Mark E. Gale, CEO/Director of Aviation

A small, handwritten signature or set of initials in blue ink, possibly "M. Gale", located below the "FROM" line.

SUBJECT: Emergency Procurement

The Broward County Aviation Department ("BCAD") is requesting an emergency procurement for pest control services at Broward County's Fort Lauderdale-Hollywood International Airport ("FLL").

Currently, BCAD holds a contract with Northwest for pest control services throughout the FLL campus. These services do not include terminal areas at FLL, as these are under the responsibility of each tenant with independent contracts for pest control services.

There have been recent sightings of rodents, which is believed to be as a result of construction activities. These sightings require a more aggressive and targeted approach for their elimination to ensure the safety and health of our passengers, employees and tenants, as well as to ensure uninterrupted business for FLL's tenants.

BCAD contacted two (2) companies that are nationally recognized for rodent control services, Orkin and Ecolab, to provide proposals for immediate and continuous eradication. Both firms are currently under contract with tenants at FLL in different terminals. Each firm possesses credentials, experience and national recognition for pest control services at critical infrastructure facilities/airports, such as FLL.

BCAD has received Ecolab's proposal in the total amount of \$333,420, which includes a two-phase elimination program for a 12-month period. BCAD is currently pending Orkin's proposal, which is estimated to be received by September 14.

As this is a delicate and time-sensitive matter, we would appreciate your prompt review and approval as an emergency procurement, to the firm with the lowest proposed amount for applicable time for completion.

Thank you very much for your consideration of this request.

c: Robert Gleason, Director, Purchasing Division
Connie Mangan, Assistant Director, Purchasing Division
Celina Saucedo, Aviation Chief Administrative Officer
Crystal Goss, BCAD, Risk Manager



1 Ecolab Place
St. Paul, MN 55102 USA

Alex Haines
Regional Sales Manager - Florida
alexander.haines@ecolab.com
727-332-9404

September 4th, 2026

Fort Lauderdale Hollywood International Airport
Pest Control Services

Pest Control Services

Ecolab Pest Elimination is a global provider and leader of pest elimination service in the commercial market; we do not provide service to the residential market. Our 100% focus is on commercial business customers which allows us to focus on the specific needs and requirements of these customers. We have developed an expertise to which we can provide Guaranteed Pest Elimination to our customers. In North American we have been providing comprehensive expertise for market segments from retail to hotels & restaurants, universities and schools and the federal government coast to coast, for over 30 years.

Our dedication exclusively to the commercial market has allowed us to develop strong partnerships with our customers who include; Wal-Mart, Marriott, over 200 Convention centers and Stadiums, 600+ Universities and colleges such as University of Miami, thousands of K-12 schools and hundreds of state and county facilities, multiple airports through Florida, the United States Postal Service, Military and Healthcare facilities with whom we deliver pest free satisfaction every day.

Included with our superior service to your locations are these advantages which will provide both financial benefits and operational efficiencies.

- A single point of contact regarding any pest related issues
- In house training for your staff in the food service and facilities departments
- An IPM oriented pest program, maximizing sustainability practices and minimal use of pesticides
- Continuous innovation driven by our R&D Center in Eagan, MN
- Service Specialists that live locally and understand the unique pest pressure
- 24/7/365 live operator support for any issues

Through our commitment to delivering Service Excellence, Ecolab inspires confidence that your organization is protected from pests, so you can focus on your business.

- We understand your business and care about your success
- We will proactively eliminate the pests you are concerned about
- We can educate and train your staff to prevent pest problems before they occur
- We will communicate with you regularly, providing information you need

Best Regards,

A handwritten signature in black ink, appearing to read "Alex Haines". The signature is fluid and cursive, with a large initial "A" and "H".

Ecolab Background

Founded in 1923 and headquartered in St. Paul, MN, Ecolab Inc. serves customers in more than 160 countries across North America, Europe, Asia Pacific, Latin America, the Middle East, and Africa. We became incorporated in February of 1924 in the state of Delaware. Ecolab common stock is listed and traded on the New York Stock Exchange under the symbol ECL.

Employing a global workforce of more than 48,000 employees, Ecolab delivers comprehensive programs and services to meet customers' unique needs in the food, energy, healthcare, industrial and hospitality markets. Our 22,500 sales-and-service associates comprise the industry's largest and best-trained direct sales-and-service force. These product and service professionals are dedicated to assisting customers as they meet a full range of cleaning, sanitizing, and water and energy management challenges. For more information, visit www.ecolab.com or call 1.800.2.ECOLAB. Ecolab common stock is listed and traded on the New York Stock Exchange under the symbol ECL.

In 1984, Ecolab decided to enter the pest elimination service business because of the frequent requests within the institutional marketplace for a service program designed specifically for the commercial environment. Our research indicated that most of these facilities were utilizing pest control companies and receiving low-quality results.

Ecolab Pest Elimination serves customers in more than 34 countries across North America, Europe, Asia Pacific, Latin America, the Middle East, and Africa. Starting with 250 Service Specialists in 1984, our team of Service Specialists has grown to over 2,000 service associates; we can offer local service on a national basis. All service associates are Ecolab associates; there are no affiliates/ franchise operators. From the beginning, Ecolab has trained Service Specialists identically and equipped them to utilize the same written service protocols, enabling us to offer professional and uniform service throughout North America.

In 2024, Ecolab reported \$15.741M in revenue earnings. Further information can be found on the 2024 Annual Report: <https://investor.ecolab.com/financials/annual-reports/default.aspx>

ECOLAB PERSONNEL:

The corporate accounts team & local operations team supporting the service needs at FLL are listed below:

Theresa Foss – AVP Corporate Accounts – Government & Education Sales

Ecolab: 29 years

Responsibilities: Develops, implements, and maintains quality relationships with current and new national accounts, specifically in the government and educational markets. Manages contract execution, customer compliance related to service, communication, reporting and quality monitoring. Theresa will serve as single point of contact relationship manager in managing this from a corporate level.

Scott Williams – Technical Account Manager – Government & Education Sales

Ecolab: 20 years

Responsibilities: Collaborates with operations team to ensure service approach confirms to the customer's culture and business requirements. Serves as another resource to the customer and Ecolab team to ensure service delivery.

Pete Winn – Associate Regional Manager

East Coast of Florida

Pest Experience: 20 years

Responsibilities: Oversees all Central and Southeast Florida. Has a team of 5 direct report managers and 185 indirect reports.

Freddy Morales - Market Manager

Fort Lauderdale Market

Pest Experience: 17 years

Areas of expertise: Pest Elimination for- Commercial Food Operations, Food & Beverage Processing Facility, Long & Short term Assisted living, Hospitality, Government facility, Commercial Food retail, Hospitality Food Operations, Pest Audit facilitator, Pesticide and IPM Trainer

Responsibilities: Develop and execute strategy for growth of market, build/maintain key customer relationships, develop talent within leadership team, ensure quality service delivery and customer retention, and safety within region. Oversees the Fort Lauderdale market and surrounding areas with four direct reports and 37 direct and indirect reports.

Professional Certifications: Good Manufacturing Practices (GMP), NPMA Certification

Professional Licenses: Florida Dept of Agriculture and Consumer Services. Pest Operators license for General Household Pest and Rodent Control

Russell Shuck- Field Operations Manager

West Palm Beach, Florida

Industry Experience: 7 Years

Responsibilities: Develop and execute strategy for growth of sub-market, build/maintain key customer relationships, develops talent and is responsible for training of service team, ensure quality service delivery and customer retention, and safety within region.

Areas of expertise: Pest Elimination for Commercial Food Operations, Food & Beverage Processing facilities, Long & Short term Assisted living, Hospitality, Government facilities, Hospitals and Commercial Food retail.

Professional Certifications: Good Manufacturing Practices (GMP), NPMA Certification

Professional Licenses: Florida Dept of Agriculture and Consumer Services. Pest Operators license for General Household Pest and Rodent Control

In the Fort Lauderdale/West Palm Beach area, we have 4 Managers and 37 service specialists to support the needs of Fort Lauderdale Airport. Our service team is 24/7 consisting of a day and night team.

All Service Specialists are highly trained and have the training, experience, and expertise to proactively keep your facility free from pest issues. Fully equipped, service ready with Ecolab's proven protocols and the industry's most innovative products and equipment.

Below is a summary of the training that is provided to all field associates:

- 18-part Technical Skills Course
- Ecolab Training Academy- in classroom training in Eagan, MN, where field associates attend 2 weeks of training for hands on identification, training on standard protocols and procedures.
- State certification program
- NPMA Certification
- On-going and advanced field training
- Ecolab technical skills course
- Industry-specific training

As part of this training process, service specialists are supplied with extensive reference and support materials. Our service specialists receive ongoing industry training. Another key factor in our service specialists' effectiveness, in addition to training, is the Ecolab technology and equipment provided and carried on their service vehicle.

Ecolab also employs a large team of 12 licensed entomologists in our Research and Development team, led by Dr. Joelle Olson. The R&D team is available for consultation and for troubleshooting/ identification of pest issues. Our entomologists have experience in solving these issues remotely and utilize our laboratories for

diagnostics and troubleshooting resolution. Our team is very experienced in dealing with the pest issues that your facility is experiencing and have confidence that we can address your needs.

References:

Organization: Tampa International Airport (TPA)

Telephone: 813-870-7883

Address: 4100 George J Bean Parkway, Tampa, FL 33607

Point of Contact: Mark Witt, Manager of Buildings and Grounds
Mwitt@TampaAirport.com

Scope of Service: Perform pest elimination services for all general areas of the airport, excluding concessions.

Organization: Sarasota Bradenton International Airport (SRQ)

Telephone: 941-724-1760

Address: 6000 Rick Piccolo Cir, Sarasota, FL 34243

Point of Contact: Mike Manns - Facilities Janitorial and Maintenance Contract Supervisor
michael.manns@flysrq.com

Scope of Service: Perform pest elimination services for all terminals

Organization: Atlanta International Airport Terminal Commission

Telephone: 404-354-2123

Address: 6000 N Terminal Pkwy Ste 4000, Atlanta, GA 30320

Point of Contact: Stan Mungol – Compliance Director

Scope of Service: Pest elimination in various corporate food and beverage areas, concessions, and retail locations.

SERVICE APPROACH - FORT LAUDERDALE HOLLYWOOD INTERNATIONAL AIRPORT:

A Comprehensive Approach That Goes Beyond IPM

IPM refers to an established program of inspecting for pests and conditions conducive to pest activity. Recommendations are made on corrections to sanitation and structural conditions and a proactive program including treatment for insects and equipment placement for rodents is required.

Integrated Pest Management (IPM) is one approach companies are taking to reduce product application. But, alone, it doesn't go far enough to ensure **both low-impact and pest-free results**.

While Ecolab's comprehensive pest elimination programs incorporate the most effective elements of an integrated approach, we leverage advanced science and innovation to take performance and efficacy to the next step. We continually introduce enhanced products and protocols to improve the positive impact of our programs, while upholding our uncompromising goal to deliver total pest elimination for our customers.

- Proactive, outside-in approach includes frequent inspection and monitoring to help prevent pest activity and minimize product use.
- Use of non-chemical solutions and technologies wherever possible helps reduce environmental impact.
- Continuous scientific research and testing produce reduced risk and low-impact solutions with improved efficacy.
- Non-pesticide programs help prevent pest entry by eliminating access points.

Customer Partnership

Ecolab is committed to effective Pest Elimination in your facility. Yet, no Pest Elimination Program is successful without a partnership between the Customer and the Pest Elimination Service provider.

For a successful IPM program, Ecolab needs active commitment and compliance from our customers in the following areas:

- Provides access to all areas of the facility, including locked areas.
- Allows adequate time for service when no other conflicting activities may be performed.
- Prepares the facility for services per Ecolab instruction.
- Performs proper post-service cleaning as directed by Ecolab's Service Specialist.
- Does not move, destroy or alter Ecolab supplied equipment.
- Consistently practices good sanitation procedures

Pests, like people, have the same basic requirements of food, water and harborage. Eliminating these necessities will not only reduce pests it will make the pest program more effective. Sanitation is not specific to a single pest. A hole in a wall in the dish machine room, for instance, could collect moisture which could support small flies, cockroaches, mice and mold/fungus.

Key items to consider:

- Dumpsters closed, tight fitting lids, clean surroundings and free of standing water
- Garbage Cans- keep lids tight, clean daily, use plastic liners and empty regularly
- Floor drains- remove covers, scrub debris weekly
- Interior free from any standing water, ensure drains flow properly
- Check equipment, floors and walls, ensure they are clean and free of trash and food debris
- Mop sink-walls tight to sink, mops/brooms hung to dry
- Incoming shipments inspected for pest activity and rejected if necessary. Remove items from boxes and discard cardboard. Store items in a manner which ensures first in first out
- Used aprons/rags- Keep sealed in plastic bags and not exposed outside in a bin
- Soda Dispensers-dismantle weekly, remove moisture sources
- Promptly corrects structural issues.

Understanding how pests enter the building and making the appropriate repairs to prevent both crawling and flying insects from entering will be a big factor in preventing an infestation from occurring. All gaps, holes, openings and even open doors and windows will invite pests to enter.

Listed are key items to consider:

- Look for openings around plumbing or electrical conduits both interior and exterior
- Inspect doors, vents, windows and other openings for loose-fitting, damaged or missing sill plates or screens
- UV lights on exterior walls-switch to sodium vapor lights to reduce pest attractiveness
- Check that existing air curtains, air doors and self closing devices are working properly
- Check drain openings for tight fitting covers
- Ensure baseboard and tiles fit tightly
- Note cracks and crevices in walls, around structural framework and behind wall equipment
- Note wooden shelves, racks, etc. which should be replaced with metal where possible
- Ensure shrubbery is trimmed away from building
- Maintain positive air pressure in building- will reduce pulling in flying insects
- Communicates with Ecolab about pest activity or concerns which occur between regular service visits.

Ecolab Pest Elimination will provide FLL with a comprehensive service approach which includes:

- **Structural Concerns-** In many cases the structure itself contributes to pest infestations. The Service Specialist will identify the structural concerns and will repair if possible. Should the repair take more than simply caulking, the Service Specialist will document their finding and review them with the facility contact.

- **Sanitation Concerns** While sanitation is never the sole reason for a pest infestation, it can make prevention very difficult. Our Service Specialist will survey each facility and report any sanitation issues that are aiding pest harborage. This documentation will be left with each facility contact and reported to our main contact.
- **Proactive Solutions: Using proprietary protocols supported by science and an outside-in approach,** Ecolab helps to achieve elimination and prevention of covered pests and protects our customers' facilities.
- **Integrated Methods:** Highly trained and professional Service Specialists provide customers with services which may include inspection, pest monitoring, sanitation and structural recommendations, mechanical trapping, and biological and targeted product applications.
 - Each regular service visit includes a sanitation and structural inspection of the covered service zones as listed below and will inform the customer of any existing sanitation or structural conditions found by Ecolab, which can contribute Pest activity or to an infestation of a Pest, will be documented on our service report.
- **Service Reports:** Ecolab will provide a written, detailed service report to customers after each service visit. Service report information includes pest activity found at the time of service, product applications and equipment installation, if any, and preparation, sanitation or structural concerns or recommendations. Ecolab's service report is recorded using an electronic documentation system which generates an on-site report. Service reports may also be available electronically on-line or via email.
- **Customer Logbook:** Ecolab maintains an on-site logbook at each customer facility. A logbook will contain the facility's service history and required safety information, including:
 - Copies of Ecolab's Service Reports.
 - CD or hard copies of product labels and Material Safety Data Sheets (MSDS).
 - Printed materials or forms required by applicable federal, state and local regulations.
 - Other relevant information concerning the services provided at the customer's facility.
- **Invoicing:** Use of a PO is acceptable and will be attached to all invoices under this agreement. Invoices can be emailed electronically within 24 hours of service being provided. A printed copy will also be left with the location.
- **Pest Management Reviews:** Ecolab and customer will schedule an annual business review of the pest management program to help ensure the facility's needs are appropriately addressed.
- **Connect Portal:** in Connect, Ecolab's new online customer portal that offers FLL with tools and resources to manage their personalized Ecolab experience. It is intuitive, easy, and customizable to your business. Connect allows you to view enhanced service reports with photos, gain insights through targeted and customized dashboards, and resolve prep, sanitation or structural issues utilizing the Corrective Actions Management Platform.

The Corrective Actions Management Platform facilitates two-way digital communication between you and your Ecolab representative to resolve prep, structural, and sanitation issues identified by a Service Specialist during a service visit. After our Service Specialists log these issues, you can assign each to an owner, comment on them, and close the action item out once the issue has been resolved. Our team does a final validation to ensure the pest risk has been removed, ensuring we keep your facility pest free. The Corrective Actions Management Platform includes photos so that you can easily identify and address the issues. It is also enabled with email notifications so that you and your team know when the status changes of a corrective action.

This customer portal will provide one place for you to access all your information with instant access to Ecolab 24 hours a day, 7 days a week, and 365 days a year. Connect is equipped with resources to provide the support you need to navigate the portal including guided tutorials, a support library and chat with agent functionality to allow you to chat with Ecolab experts who can help troubleshoot digital issues and answer questions.

Emergency Response Protocol

Ecolab customers have access to their service associates 24 hours per day, 7 days a week. Customers are provided with our toll-free number (1 (800) 325-1671) and are asked to call us if they have any problems related to our services. Calls are routed to and handled in our Customer Service Center located in our National Support Center in Eagan, MN. The Customer Service Center is the processing center for all phone traffic from Customers and internal sales/service associates for the division. Customer Service Center Associates are all Ecolab trained associates. This enables Customer Service Center associates to better understand the urgency and nature of the customer calls PLUS offers effective and consistent communication.

Ecolab will return the call within a minimum of 1 hour with requests to be followed up onsite within 24 hours.

Services Activities to be Performed:

Ecolab Rodent Program

Ecolab provides the following services for Rodents:

- Inspect the outside perimeter monthly to identify signs of Rodent activity, possible entry points and conditions conducive to Rodent activity (both interior and exterior areas of the facility).
- Exterior Services: Install and maintain Rodent traps and/or Rodent bait stations around the outside perimeter of the facility. We will use First Strike Soft Bait.
- Interior Services: Install and maintain interior Rodent traps suitable for the facility.
- Inspect, clean and date Rodent bait and trapping equipment during regular service visits. Glue boards also may be used in rodent stations for occasional invaders as well.
- Our rodent equipment is labelled as Ecolab, our 800#, contains a laminated service card and are staked into the ground with tamper proof locks that can only be opened by an Ecolab associate.

Ecolab Rodent Elimination Commitment

Performance Assurance

Ecolab's objective is not temporary rodent control, but complete elimination of established rodent activity through a science-based Outside-In approach focused on prevention, monitoring, exclusion, and rapid corrective action. If rodent activity persists after treatment, Ecolab will continue corrective services and elimination efforts at no additional charge until the infestation is eliminated to the customer's reasonable satisfaction.

Our program is designed to provide:

- Continuous monitoring and documentation
- Rapid response to rodent activity
- Structural and sanitation reporting
- Trend analysis and risk identification
- Targeted trapping and elimination protocols
- Long-term prevention through exclusion strategies

This performance-driven approach is intended to help protect facility operations, public perception, regulatory compliance, and overall customer confidence.

Rodent Ceiling Service Program

As part of this proposal, Ecolab recommends the implementation of our proprietary Rodent Ceiling Service Program, specifically designed to proactively monitor and eliminate rodent activity occurring above occupied spaces before infestation becomes visible to passengers, tenants, vendors, or airport personnel.

This innovative program utilizes patent-pending monitoring technology installed within suspended ceiling infrastructures to:

- Detect rodent activity early
- Monitor inaccessible voids
- Intercept movement patterns
- Accelerate elimination efforts
- Reduce long-term infestation risk

Key program advantages include:

- Discreet monitoring devices that remain unnoticed within public environments
- Ability to service devices during scheduled maintenance visits without disruption
- Faster identification of rodent pressure within concealed areas
- Continuous monitoring to help prevent reinfestation
- Reduced risk of visible rodent incidents within passenger-facing areas

Based on Ecolab operational data and field deployment results:

- Early detection has shown up to a 3x faster reduction in interior rodent activity
- Long-term deployment has demonstrated 97% reduction in ceiling activity over time

For a public transportation environment, proactive ceiling monitoring is essential because rodent activity often develops above occupied areas long before visible signs appear at ground level.

Implementation Timeline & Service Frequency

Phase 1 — Assessment & Stabilization

Estimated Duration: 1-2 weeks

- Completion of detailed inspection (ceiling voids, roof, concealed areas)
- Validation of rodent activity map and migration pathways



- Initial **mass trapping** deployment
- Establishment of baseline activity metrics
- Coordination with airport personnel for access and corrective actions

Phase 2 — Active Elimination

Estimated Duration: 3–10 weeks *(may vary based on infestation severity and environmental conditions)*

- Targeted trapping and elimination by zone
- Exterior population pressure reduction
- Deployment of Rodent Ceiling Devices (RCDs)
- Adjustment of equipment placement based on activity trends
- Aggressive reduction of rodent populations

Service Frequency During Phase 1 & 2: Daily Service to service equipment, remove captured rodents, replenish bait, and assess the effectiveness of the current strategy. This frequent presence ensures rapid response and adaptation to rodent activity. Minimum spacing aligned with best practices to allow rodent interaction with devices.

Elimination timelines may vary depending on:

- Rodent population size
- Structural complexity
- Environmental conditions
- Operational constraints

Ecolab's approach remains dynamic, with adjustments made as necessary to ensure effective elimination and long-term protection.

Phase 3 — Optimization & Long-Term Monitoring

Estimated Duration: Ongoing (post-elimination)

- Final Equipment Location Diagram implementation
- Smart sizing of equipment based on elimination results
- Continuous prevention and early detection

Ongoing Service Frequency: Daily Service to maintain a rodent-free environment through ongoing monitoring, risk assessment, and preventative measures. Service times will vary depending on risk and pest pressure.

Continuous Monitoring & Response

- Ongoing trend analysis and activity tracking
- Rapid response protocols for any new or recurring activity
- Continuous communication and reporting with airport

Service Frequency & Execution- Phase 3 — Optimization & Long-Term Monitoring

Daily service will vary between daytime and nighttime service depending on risk and pest activity

- 2 Dedicated Service Specialists assigned to your property
- 2 Field Operations Managers overseeing service execution and quality assurance

Daytime Services

- Routine inspection, monitoring, documentation, and corrective action execution across designated airport operational areas.
- Focused on maintaining continuous visibility of rodent activity trends, structural vulnerabilities, sanitation observations, and monitoring device performance.
- Coordination with airport personnel to support operational continuity, safety, and regulatory expectations.

Nighttime Services

- Targeted elimination efforts performed during low-traffic operational periods to minimize disruption to passengers, vendors, airline operations, and public-facing environments.
- Strategic execution of trapping, monitoring, exclusion recommendations, and high-sensitivity service work in critical areas including cargo, food service, storage, and concealed infrastructure zones.

Integrated Facility Protection Strategy

Comprehensive implementation of Ecolab's Outside-In Rodent Elimination Program designed to:

- Reduce exterior rodent pressure
- Intercept rodent entry activity
- Monitor concealed movement pathways
- Rapidly eliminate interior activity
- Provide continuous documentation and trend analysis

Integrated Rodent Elimination Program Pricing:

Initial Investment Cost (first month) – \$71,455

The initial investment reflects the level of effort required to stabilize and eliminate rodent activity across the facility. This is a one-time, front-loaded investment designed to establish control and build the foundation for long-term protection. This cost is primarily driven by Phases 1 and 2, where Ecolab deploys multiple Service Specialists with dedicated management oversight to ensure proper execution. This includes detailed inspections, extended service hours (including nighttime execution), and a comprehensive approach to fully understand the extent of the activity.

A significant portion of the investment supports mass trapping and equipment deployment, with ongoing adjustments based on rodent behavior. Devices are strategically placed and refined to reduce populations efficiently and target key harborage areas.

It also includes the initial setup of the long-term program, including activity mapping, risk-based zoning, and development of the Equipment Location Diagram (ELD), which will guide ongoing monitoring and service execution. This upfront effort is essential to regain control, address root causes, and reduce the likelihood of recurring activity, while maintaining consistent oversight and execution quality.

Monthly Cost (month 2-12) - \$23,815

Annual Total – \$333,420

	Board of County Commissioners PURCHASE ORDER Broward County, Florida www.broward.org	PURCHASE ORDER: AVA2700010 Show this number on all packages, invoices, and shipping papers	Change Number 0	Change Date
		Contract Number	Order Date 10/5/2026	Page No. 1 of 1
Supplier: ECOLAB INC 370 WABASHA ST N SAINT PAUL MN 55102		Ship To: 3400 SW 2ND AVE MAINTENANCE FORT LAUDERDALE FL 33315 Attn To: Jahan Garassino		
Supplier Contact:		Bill To: Broward County Commission P.O. Box 14740 Fort Lauderdale, FL 33302-4740 Attn: Accounts Payable Or email to AccountsPayable@Broward.org Florida State Sales Tax Exemption Number: 85-8013924140C-7 Federal Tax Identification Number: 59-6000531		
Supplier Phone:				
Supplier Email:				
Supplier Number: VC00014898				

This Purchase Order is being issued in accordance with the Emergency Procurement for Pest Control Services at Fort Lauderdale-Hollywood International Airport (FLL) approved by the County Administrator on September 11, 2026; and awarded by the Director of Purchasing on October 5, 2026 in the amount of \$333,420.

Line	Due Date	Item ID	Quantity	Unit	Unit Price	Extended Price
1	10/05/2026		1.0000	MTH	\$71,455.0000	\$71,455.00
Description: Initial Treatment (First Month)						
2	10/05/2026		11.0000	MTH	\$23,815.0000	\$261,965.00
Description: Monthly Recurring Treatments						
Total Amount:						\$333,420.00

Freight Terms: FOB DEST	Requisition Number: AVA0003852	Buyer Name: Marlyn Mahabeer Buyer Phone: 954/357-8007 Buyer Email:
Ship Via: COMMON	Requestor:	Supplier Instructions: Important NO C.O.D.'s or COLLECT shipments will be accepted
Payment Terms: N30	Requestor Phone:	
<u>Authorized By:</u> Digitally signed by DN: co - Marlyn Mahabeer On behalf of Robert Gleason, Director of Purchasing		<u>Date Authorized:</u> 10/5/2026